ABOUT THE AUTHORS

Jessica Lipnack and Jeffrey Stamps, Ph.D., are principals of The Networking Institute, Inc. (TNI), a consulting company they founded in 1982. TNI helps organizations develop networks and virtual teams. Clients include Apple Computer, AT&T Universal Card Services, Bank-Boston, Digital Equipment Corporation, Hewlett-Packard, Intel, NCR, Steelcase, Rodale Press, the Massachusetts Teachers Association, and The United Nations.

Lipnack and Stamps are leading experts in networked organizations. Quoted often in the press, they lecture extensively around the world. They have appeared on many radio shows and have written numerous articles for major publications. They also have conducted scores of inhouse workshops that have launched networks of all kinds within companies, nonprofit organizations, government agencies, major religious denominations, and educational institutions.

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